# MEMORANDUM OF UNDERSTANDING

# (MoU)

## BETWEEN



# EXCELR EDTECH PVT.LTD

## And



# DEPARTMENT-TRAINING AND PLACEMENT CELL H K E SOCEITY's SIR M VISVESVARAYA COLLEGE OF ENGINEERING

## FOR

## Student & Faculty Development Programs on Different Emerging Software Technologies

**ExcelR Edtech Pvt.Ltd**
**49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068**
**Email: enquiry@excelr.com | 1800-212-2120(Toll Free)**
**www.excelr.com**

# MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter referred to as the 'MOU') is entered into on this **11th day of February** month **2025 (**Date 11/02/2025**),**
by and between **EXCELR EDTECH PVT. LTD,**
(Hereinafter referred to as the '**First Party')**

**And**

# H K E SOCEITY's SIR M VISVESVARAYA COLLEGE OF ENGINEERING
(Hereinafter referred to as the "**Second Party**",
(**First Party** and **Second Party** are hereinafter jointly referred to as '**Parties'** and individually as the '**Party**')

**WHEREAS:**

1. **The First Party is an EdTech company: EXCELR EDTECH PVT.LTD,** specializing in student and faculty development through training in emerging technologies.

2. **Second Party** is a Higher Education Institution: **H K E SOCEITY's SIR M VISVESVARAYA COLLEGE OF ENGINEERING**

3. **First Party** & **Second Party** believe that collaboration will promote effective use of resources and create enhanced opportunities for both institutions.

4. The **Parties** intend to cooperate and focus their efforts within the areas of Skill-based training, Education, and Research.

5. Both **Parties,** being legal entities, desire to enter into this MoU to advance their mutual interests.

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# NOW, THEREFORE, in consideration of the mutual promises set forth in this MoU, the Parties hereby agree as follows:

## CLAUSE 1: CO-OPERATION

1. **Communication Channels**: Both Parties will establish channels of communication to enhance collaboration and growth within their respective organizations.
2. **Training Delivery**: ExcelR will act as the training delivery partner for the Second Party on various trending technologies to be conducted as Student Orientation Sessions, Student Development Programs, Faculty Development Programs through the National level Calendar events conducted as Everyday Learning Program (EDL) in a Live Online format.
3. **Expert Faculty Utilization**: Cooperation will include the utilization of ExcelR's faculty expertise for the development of suitable training systems for students and employees of both organizations through Faculty Development Programs through the National level Calendar events conducted as Everyday Learning Program (EDL) in a Live Online format.
4. **Exploration of Additional Areas**: Both Parties agree to explore additional areas of cooperation that may be mutually beneficial.
5. The **Parties** shall cooperate and promptly enter into relevant agreements, deeds, and documents (hereinafter referred to as the "Definitive Documents") as may be required to give effect to this MoU.

## CLAUSE 2: SCOPE OF THE MoU

1. **Curriculum Customization:** The First Party will offer valuable inputs to the Second Party to customize curricula, ensuring that students are prepared for the current industrial scenario.
2. **Teaching Methodology:** The First Party will provide strategic guidance and valuable inputs to develop teaching and training methodologies. The goal is to bridge the gap between academic learning and practical industry requirements, thereby enhancing students' employability in emerging fields.
3. **Training on Emerging Technologies:** The First Party will provide training to students and faculty of the Second Party on technologies such as Data Science, Data Analytics, Artificial Intelligence, Tableau, Python, etc to be conducted as Student Orientation Sessions, Student Development Programs, Faculty Development Programs through the National level Calendar events conducted as Everyday Learning Program (EDL) in a Live Online format or e-learning format

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4. **Skill Development Programs:** The First Party will train students of the Second Party to bridge the skill gap and make them industry-ready to be conducted as Student Orientation Sessions, Student Development Programs, Faculty Development Programs through the National level Calendar events conducted as Everyday Learning Program (EDL) in a Live Online format or e-learning format.
5. **Guest Lectures:** The First Party will extend necessary support for delivering guest lectures on technology trends and industry requirements to be conducted once in every 6 months as Student Orientation Sessions in a Live Online format.
6. **Faculty Development Programs (FDP):** The First Party will train faculty members on industrial requirements, considering the National Occupational Standards where applicable to be conducted as Faculty Development Programs through the National level Calendar events conducted as Everyday Learning Program (EDL) in a Live Online format.
7. **Collaboration through National SDP, FDP:** The First Party will collaborate with the Second Party as Collaborating Academic Partners once in a year for providing training to students and faculty Nationally on technologies such as Data Science, Data Analytics, Artificial Intelligence, Tableau, Python, etc to be conducted as Student Development Programs, Faculty Development Programs through the National level Calendar events conducted as Everyday Learning Program (EDL) in a Live Online format or e-learning format. The First party will also see options for slots of collaboration with the Second Party for more than once in a year, subject to availability of free slots.

## CLAUSE 3: FREE EVERYDAY LEARNING (EDL) INITIATIVE

The First Party will offer free training to students and faculty members of the Second Party under the **Free Everyday Learning (EDL) initiative**, which is aimed at empowering both groups by enhancing their skills and aligning them with industry standards.

The EDL initiative has two primary components:

1. **Student Development Program (SDP):** Focuses on equipping students with emerging technology skills, preparing them for the current job market.
2. **Faculty Development Program (FDP):** Upskills faculty members in pedagogy, research, and advanced technologies to help them align with industry needs and develop their students accordingly.
3. There is **no financial commitment from the Second Party** for enrolling students and faculty in the free training offered by the First Party under this initiative.
4. Upon written request, the First Party will provide training records and certificates to the Second Party for its students & faculty subject to the discretion of the First Party.

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5. If the Second Party seeks customized commercial training, a separate proposal document will be initiated with mutually agreed terms.

## CLAUSE 4: INTELLECTUAL PROPERTY

1. The First Party will retain sole rights to the curriculum and related content provided during the training, which may not be replicated or copied without its consent.
2. **Confidentiality:** Each Party will hold confidential any information disclosed during and after the term of this Agreement and will not disclose such information to third parties without prior consent unless required by law.

## CLAUSE 5: VALIDITY

1. This MoU is valid for a period of two (2) years from the date of signing.
2. Learning Management System (LMS) access will be offered for 12 months.
   After one year, the usage of the LMS by the students will be reviewed, and for regular attendees, access to the LMS will be extended for an additional 365 days.
3. Either Party may terminate this agreement by providing 30 days' written notice. Upon such termination, this MoU shall lose its validity without any legal obligations or bindings on either Party.

## CLAUSE 6: RELATIONSHIP BETWEEN THE PARTIES

1. Both Parties are acting under this MoU as independent contractors, and the relationship established under this MoU shall not be construed as a partnership.
2. Neither Party shall use the other Party's name or create any obligation or liability, expressed or implied, on behalf of the other Party without prior written consent.
3. Neither Party shall represent itself as having authority to make agreements, pledge credit, or extend credit on behalf of the other Party under the terms of this MoU.

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## AGREED:

FOR: EXCELR EDTECH PVT LTD      FOR:   H K E SOCEITY's SIR M VISVESVARAYA
                                                                    COLLEGE OF ENGINEERING

**Srinivas Reddy Gurrala**                                   **Dr.R Basawaraj**
**Director**                                                          **Principal**

**Authorized Signatory**                             **Authorized Signatory**

**GST: 27AAEFE5003F1ZX**

**TIN: HYDE02965**

                                        **Witness:**

**Witness 1:**
                  **Mr. Manikanth Melmani**
                  **MOU Collaborations**
                  **ExcelR Edtech Pvt Ltd**

**Witness 2:**            **Bhagyalaxshmi**
                   **Placement Officer**